Semi-Annual MMS Customer Newsletter

FY2006 Review

National Business Center, **Aviation Management**

Services Provided to Minerals Management Service, FY 2006

Associate Director's Corner: NBC-Aviation Management (NBC-AM) Line of Business is proud to present the inaugural edition of our semi-annual customer newsletter. This new NBC-AM customer service initiative is designed to provide bureau personnel at all levels with general Department aviation management information as well as detailed, bureauspecific aviation financial and performance measurement data. In this issue, you will find descriptions of NBC-AM's aviation service offerings as well as bureau-specific performance and cost measures related to each service offering for FY2006. Also intended to assist bureau executives and managers in meeting their bureau aviation program responsibilities for operational effectiveness, efficiency, and overall safety, the data can be used to assess whether actual bureau aviation program execution (and the decision processes that drive it) is aligned with Minerals Management Service annual plans and long term strategies for aviation. As the Department's designated aviation management experts, NBC-AM stands ready to assist you in this effort.

Mark L. Bathrick, Associate Director, NBC-AM

AM Service Offerings · Aviation Safety

- Aviation Safety Training
- Aviation Program Manage-
- Aviation Flight Services Support

Inside this issue:

Aviation Safety Service Offering 1

Aviation Safety Training Service 3 Offering

Aviation Program Management 4 Service Offering

Aviation Flight Services Support Service Offering

NBC-AMD Strategic Goals and 8 FY2006 Year in Review

Budget Analysis

Aviation Management Service Offering Descriptions

Service Offering: Aviation Safety

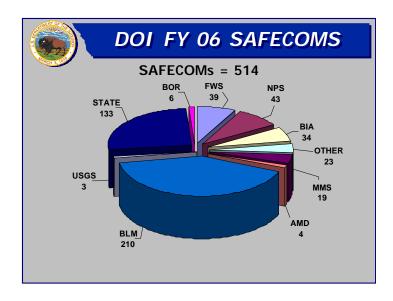
Mishap Prevention: Aviation Management develops and maintains mishap prevention programs that provide implementation of aviation safety guidelines, goals, and safety performance metrics.

Mishap Investigation and Trend Analysis: Aviation Management conducts on-site aircraft investigations, gathers factual information, conducts laboratory examination and analysis and develops causal and contributing factors. Final mishap reports are produced and distributed. Analysis is conducted to identify trends and develop further recommendations for prevention.

Aviation Program Evaluations: Aviation Management provides onsite visits to review customer aviation programs. Policies and procedures are analyzed to assess any deficiencies and provide recommendations. Follow-up evaluation is performed after one year, in which if no progress has been made, material weaknesses are documented and provided. During FY 2006, aviation program evaluations were performed for the Bureau of Land Management in Colorado and California.



Interior aviation safety and aircraft mishap prevention is based on the philosophy that all aircraft mishaps can be prevented and that mishap prevention is an inherent function of management.



FY 2006

19 SAFECOMS received on MMS events.

1,276 total Interagency SAFECOMS received (38% more than FY05).

FY 2006: Reduction in annual aircraft accident rate from 6.12 per 100,000 flight hours in FY05 to 4.8, a **20.2% reduction**.



Training— Assuring our future success by investing in our most important asset—*Our PEOPLE*



Service Offering: Aviation Training

- NBC -Aviation Management offers training services providing knowledge and expertise in aviation and accident prevention policy, procedures, and in best safe operating practices.
- NBC -Aviation Management offers development, implementation, and maintenance of an aviation training program that meets the customer's needs (Departmental and agency specific).
- Classroom and online training are available. Online training offers web-based instructional technology to provide customers the opportunity to fulfill their aviation training requirements from their own desktop.

Aviation Safety
Training includes
online training,
instructor led
training, and the
Aviation Centered
Education
conferences





FY06 Aviation Safety Training Provided to Minerals Management Service

| | | Online Training | | Instructor-Led Training | | ACE | |
|---|-------|-----------------|----------------|-------------------------|----------------|------------------|----------------|
| _ | | No of Modules | No of Students | No of Modules | No of Students | No of Modules | No of Students |
| | MMS | 439 | 75 | 32 | 25 | 8 | 1 |
| ſ | | | | | | | |
| L | Total | 19663 | 4533 | 4433 | 3222 | 5025 | 526 |



"Key Business Principles - Increasing Accountability, Advancing Modernization / Integration"

- U.S. Department of the Interior GPRA Strategic Plan FY 2007 - 2012

Service Offering: Aviation Program Management



DOI Pilot and Fleet Evaluation:

- NBC -Aviation Management offers flight training and ground school for DOI pilots. Also provided are fleet airworthiness inspections and maintenance.
- NBC -Aviation Management inspects, approves, manages, and provides oversight of DOI pilots and fleet aircraft, including civil maintenance facilities which provide support to DOI fleet aircraft.

Technical Oversight and Support:

NBC -Aviation Management conduct research and evaluates technology related to DOI
aircraft and/or pilot equipment modifications/improvements. Conduct transportation
studies in support of competitive sourcing. Inspections of aviation fuels facilities are
conducted to ensure equipment and fuel quality meet appropriate standards.

250 DOI Safety Inspections performed for Interior-Owned Aircraft in FY06 (125% incr. over FY05) 301 Interior Pilot Flight Evaluations Conducted in FY06 (8% increase over FY05)



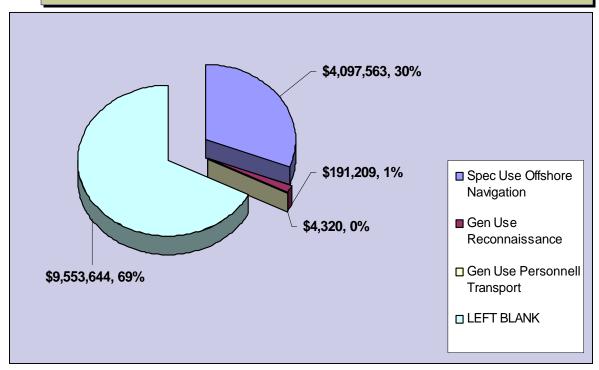


Service Offering: Aviation Flight Services Support



- <u>Flight Requirements Analysis:</u> Aviation Management offers procurement planning specific to an agencies needs.
- Acquisition Management and Support for Commercial Aviation Flight Services:
 Aviation Management works with the customer to offer various aircraft procurements tailored with the technical specifications, specifying aircraft capabilities and limitations to meet the customers needs. Commercial aircraft and pilots are inspected and carded to the standard required in the award.
- <u>Flight Scheduling and Coordination:</u> Aviation Management offers assistance scheduling and coordinating commercial flight missions using On-Call and Aircraft Rental Agreement resources.

Minerals Management Service FY 2006 Contract Aircraft Flight Usage by Mission Type



Notes: - Data taken from bureau complete flight use reports forwarded to NBC-AM.



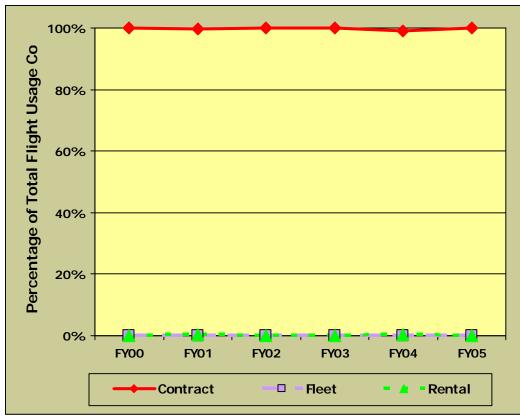
Minerals Management Service FY 2006 Vendor Flight Usage

| FY2006 | Rental | Rental | Cost/ | Contract | Contract | Cost/ |
|------------|--------|-----------|---------|----------|--------------|---------|
| | Hours | Dollars* | Flight | Hours | Dollars* | Flight |
| | | | Hour* | | | Hour* |
| Helicopter | | | | 5,603.3 | \$13,492,561 | \$2,408 |
| Fixed Wing | 6.1 | \$ 14,605 | \$2,394 | 113.8 | \$ 354,177 | \$3,112 |
| Total | 6.1 | \$ 14,605 | \$2,394 | 5,717.1 | \$13,846,738 | \$2,422 |

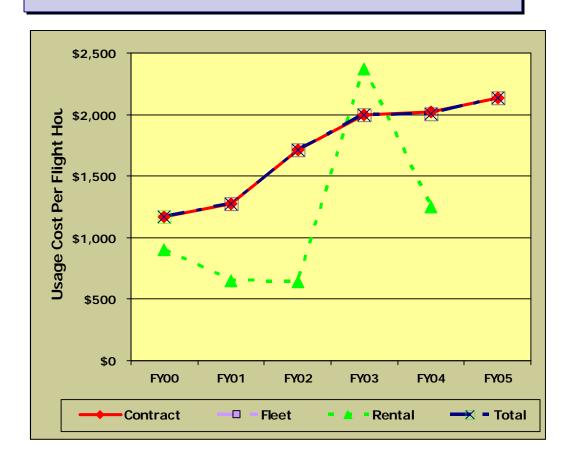
2,668 Total Safety Inspections performed for Contract and Rental Aircraft FY06



3,649 total Vendor Pilot Flight Evaluations Conducted in FY06



MMS Flight Hour Usage Cost Trends











National Business Center—Aviation Management Strategic Goals

Quality customer service, innovation, and best value are the cornerstones of the NBC. For over 30 years, the NBC has been supporting federal government agencies as a Shared Service provider, establishing world class business management systems and services. NBC's existing portfolio of services include: Training Services, Acquisition Services, Appraisal Services, Aviation Management Services, Information Technology Services, and Administrative Support Services.

- 1. Achieve Customer Service Excellence.
- 2. Modernize Financial and Business Management Practices.
- 3. Optimize Operational Performance.
- 4. Develop and Sustain a World Class Organization.



NBC -AMD's primary goals are"...to raise the safety standards, increase the efficiency, and promote the economical operation of aircraft activities in the Department of Interior

NBC—Aviation Management—FY 2006 Year in Review

Managing for Excellence (Building Collaborations and Partnerships):

- First ever Post-session Aviation Centered Education (ACE) reports to leadership, detailing participation and cost/student/instructor metrics.
- First ever *Executive Quick-Look* reports to bureau aviation executives following the completion of regional bureau aviation program reviews. Delivered (4) Executive Quick-Look summaries in FY 06.
- NBC-AMD identification and presentation of six industry & government proven aviation program cost reduction opportunities through the adoption of "enterprise strategies."
- Establishment of three web-based customer feedback surveys (service, information, & issue resolution), giving customers a quick and easy way to provide their valued inputs and if they desire, receive follow-on attention from Aviation Management http://www.zoomerang.com/survey.zgi?p=WEB225BNW294JW).
- Initiated a proactive program of "Customer Grams," intended to provide ABOD
 Working Team members and other customer representatives with new or
 refresher information on topics that are important to our customer's ability to
 maximize the effectiveness and efficiency of the aviation services they require.
- First ever Interagency Aviation Safety Alert published in cooperation with USDA/ Forest Service. Delivered (5) Interagency Aviation Safety Alerts in FY 06.
- New Interagency Aviation Lessons Learned published in cooperation with USDA/ Forest Service.
- FY 2006 Zoomerang Customer Service Report
 - 89% positive response average of customer satisfaction
 - 91% positive customer satisfaction to NBC-AMD responses received in a professional and timely manner.



Aviation Management—FY 2006 Year in Review continued

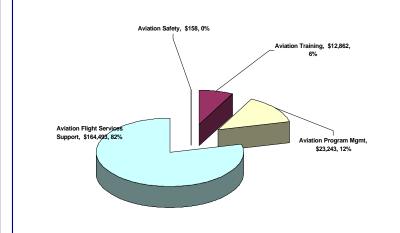
Assisted and communicated with MMS inquiry on a situation where an applicant
wanted to use a drone plane to conduct aerial surveys prior to conducting seismic work.
The aerial surveys are one of the conditions of an MMS permit to do this seismic work.

Budget Analysis—Breakdown of NBC-AMD expenses by Service

| | FY: | <u> 2006</u> |
|---|------|--------------|
| Aviation Safety Services: | | |
| Aviation Program Evaluation | \$ | <u> 158</u> |
| Total | \$ | 158 |
| Aviation Program Management: | | |
| DOI Aircraft Inspections | \$ | 7,617 |
| DOI Pilot Evaluations | \$ | 2,660 |
| DOI Facilities Inspections | \$ | 1,291 |
| Technical Oversight and Support | \$ | 11,675 |
| Total | \$ | 23,243 |
| Aviation Safety Training: | | |
| Aviation Centered Education | \$ | 903 |
| Technical Training | \$ | 3,204 |
| Online Training | \$ | 2,491 |
| Instructor Led Training | \$ | 6,264 |
| Total | \$ | 12,862 |
| Aviation Flight Services Support: | | |
| Flight Scheduling and Coordination | \$ | 9,400 |
| Acq Mgmt and Support for Av Flight Svcs | \$ | 138,954 |
| Flight Requirements Analysis | \$ | 16,139 |
| Total | \$ | 164,493 |
| | | |
| Grand Total: | \$: | 200,756 |
| | | |

FY06 DOI Aviation Program Did You Know?

- Total Cost = \$163M.
- Bureau Flight Usage Costs = \$117.69M (72.23%).
- Bureau Aviation
 Org. Costs =
 \$37.83M (23.23%).
- NBC-AM Aviation Central Bill Costs = \$7.42M (4.55%).



NBC-AMD FY2006 Central Bill Costs to MMS: \$213,900 (Approx. 2% of MMS Total Aviation Cost in FY2006)





Services Provided to Minerals Management Service , FY 2006

National Business Center Aviation Management Headquarters 300 E Mallard Dr, Suite 200 Boise, ID 83706-3991

Erin Horsburgh,

NBC-AM Customer Service Representative

Phone: 208-433-5033 Fax: 208-433-5007

E-mail: erin_horsburgh@nbc.gov

Aviation Management Vision:

"To be the Competitive Aviation Services Provider of Choice for the Federal Government and Related Customers."

Accomplished by Providing "Better, Faster, Cheaper, & Safer" aviation services than any one customer can for themselves.

The National Business Center, Aviation Management Line of Business is the Department's Center of Excellence for aviation management expertise and services. We achieve customer service excellence by anticipating and responding to customer requirements in support of their individual aviation programs. NBC-AM leverages over half-a-millennia in resident commercial and government aviation management experience to provide our customers with the advise and support they need to meet their program goals and management responsibilities.

We welcome the opportunity to work with you "...to raise the safety standards, increase the efficiency, and promote the economical operation of aircraft activities in the Department of the Interior" and with our other Federal agency and related customers.

www.nbc.gov/amd

NBC-AMD Performance Measures and Accomplishments in FY 2006

| Measurement | Metrics | Accomplishments |
|--|--|--|
| Customer issue resolution. | Requires the enactment of an issue resolution plan with a timetable agreeable to all parties within 24 hours (objective) and 48 hours (threshold). | 91% positive response (AMD CSF Survey Results_0906) – "AM communicated with me within 24-48 business hours, excluding holidays and weekends and developed a plan to resolve my issue." |
| Customer bills processed timely | 98% percent transactions processed error-free. | Average 97.5% IPAC transactions processed error-free (not charged back). |
| 3. SAFECOMs submitted by the customer that require action or follow-up by AMD. | Initial response to the customer within 24-48 business hours. | 99% initial response to customers when required by AMD within 24 – 48 business hours. |
| 4. COTR will insure inspection of aircraft. | Accomplished as stipulated in the procurement document or no later than three days before aircraft reporting date. | 100% aircraft inspected according to pro- curement document (no Contracting Officer actions completed documenting non- inspection of aircraft by reporting date.) |
| 5. The Aviation User Training Program will identify minimum aviation management and user training requirements for personnel participating in aviation activities. | Online training, if required, will be available online 98% of the time. | 99.9% online training availability. |